

PASS IT ON!!

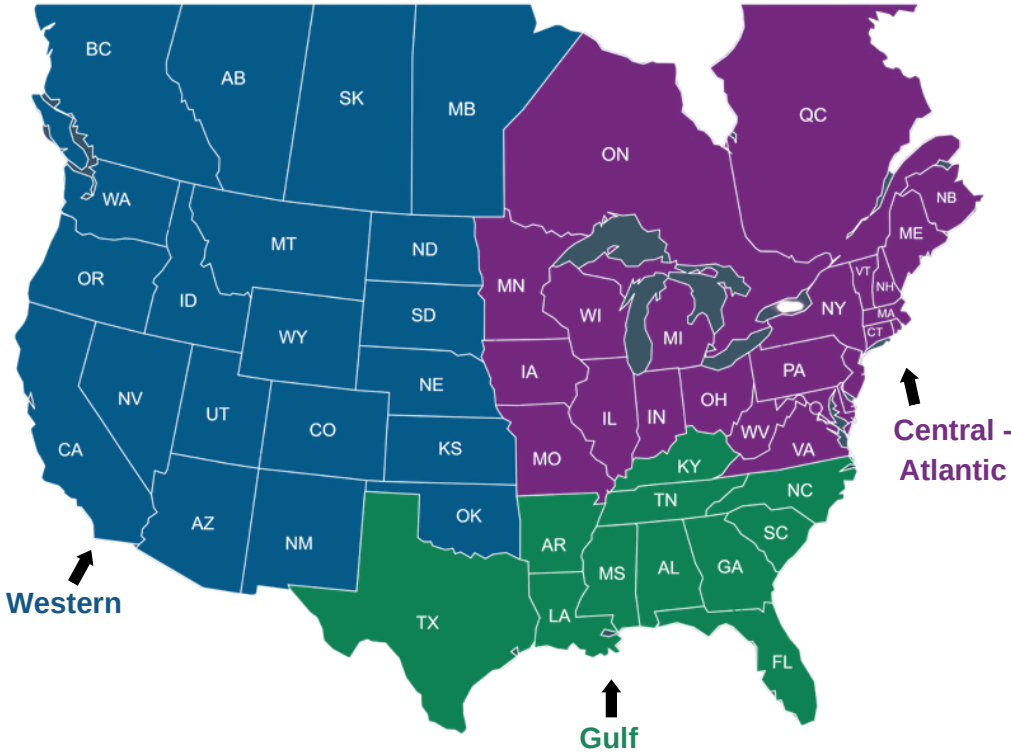
Weighmasters

Fuel Ctr Manager

General Manager

Find Your CAT Scale Regional Manager

Do you know who your location's CAT Scale Regional Manager is? This is a reminder to please check to see where your CAT Scale location falls on the map below, as your regional contact may have changed.



Western: Wayne Burris

Phone: 563-468-5225

Email: wayne.burris@iowa80group.com

AZ, CA, CO, ID, KS, MT, ND, NE, NM, NV, OK, OR, SD, UT, WA, WY

Canada: AB, BC, MB, & SK

Gulf: Brian Dawson

Phone: 563-468-5223

Email: brian.dawson@iowa80group.com

AL, AR, FL, GA, KY, LA, MS, NC, SC, TN, TX

Central-Atlantic: John Penland

Phone: 563-468-5271

Email: john.penland@iowa80group.com

CT, DC, DE, IA, IL, IN, MA, MD, ME, MI, MN, MO, NH, NJ, NY, OH, PA, RI, VA, VT, WI, WV

Canada: NB, ON, & QC



What's Inside?

Is It Time To Renew Your Weighmaster License? 2

2026 Trade Show Calendar 3

Spring Maintenance Tips 4

6 Tips To Become A Better Team Player 5

Merchandise Order Form 6

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Don't Forget: Laser Printer Ticket Tips

All locations now use Brother or HP laser printers. Here are some tips to make sure tickets are loaded properly and lessen the likelihood of potential printing issues.

1. The laser ticket paper is sensitive to moisture. To reduce the chance of paper taking on humidity and jamming, keep tickets in their plastic wrapped bundles until you are ready to use that pack. We also recommend keeping the packs in the ticket box until you are ready to use them so they aren't accidentally discarded.
2. When loading tickets into the bottom tray, tickets must be loaded face down with the arrows pointing to the back of the tray (away from you).
3. Do not fill the tray with tickets past the red line. Overfilling may cause the printer to jam.
4. The CAT Scale Super Trucks Cards are on opposite ends of the tickets in an alternating pattern so they stack evenly. Please follow the arrows on the tickets for loading regardless of which end the cards are on.
5. If a ticket doesn't print, first check the paper tray to make sure it's not empty. If the paper tray is not empty, next check the LCD display for any errors. There are three places paper could be jammed in the printer, the location of the jam will be indicated on the LCD display.

Is It Time To Renew Your Weighmaster License?

Do you operate in a state where a Weighmaster license is required? If so, now is a good time to check to see when you need to renew that license. **Your expiration date should be listed on your current license.** It's important to always have licensed weighmasters on staff, we recommend multiple per shift.

The following states DO require a Weighmaster license:

AL	AZ	CA	CO	CT
DE	GA	IN	LA	ME
MA	MS	NV	NH	NJ
NM	NY	NC	PA	SC
TN	TX	VT	VA	WA

Some states have very strict and unusual Public Weighmaster Laws. Make sure to contact us at 1-877-CAT-SCALE, ext.6 if you have any questions about Public Weighmaster Laws in your state.

2026 CAT Scale Trade Show Calendar

We will be representing CAT Scale at the following shows this year.

UMCE

St. Paul, MN
April 1-2

M-Pact Show

Indianapolis, IN
April 14-16

Truck World

Mississauga, ON
April 16-18

NPTC

Orlando, FL
May 9-11

East Coast

Truckers Jamboree

Kenly, NC
May 7-9

NYACS

Albany, NY
May 13-14

Southwest Fuel & Convenience Expo

San Antonio, TX
June 8-10

Walcott Truckers

Jamboree

Walcott, IA
July 9-11

Texas Trucking Show

Houston, TX
July 25-26

FPMA - Sunshine Food & Fuel Expo

Daytona Beach, FL
July 26-28

American Trucking Association MC&E

San Diego, CA
October 17-20

AMBEST Show

Tampa, FL

**WELCOME TO
THE CAT SCALE
NETWORK!**

Wawa
Lima, OH

Casey's General Stores
Audubon, IA

**Happy
Anniversary!**

Congratulations to the following truck stops celebrating one year as a CAT Scale location during the month of April.

Maverik #762
Lemoore, CA

Pilot Travel Centers
Barry, IL

Love's Country Store
Charleston, MO

Love's Country Stores
St. Clairsville, OH

RaceTrac #2639
Anderson, SC

Pilot Travel Centers
Vinton, TX

Love's Country Stores
Elliston, VA



Call Us First!

If you ever experience an issue with your scale or need help weighing an oversized load, ALWAYS call the 24/7 CAT Scale Help Desk first!

Calling your intercompany support first can slow down the process of fixing any issues, creating an even bigger headache for you and your drivers.

1-877-CAT-SCALE (228-7225), ext. 6



Quick Tips

For many of you this is old news but, new employees and new locations are coming on board every week and will likely appreciate the help.

When a driver pulls on the scale and uses the Weigh My Truck™ application, you will:

- Hear an alert tone from the scale indicator. (This is a different tone from a regular weigh)
- Be prompted to accept the information shown on the screen.
- Verify the correct placement of the vehicle weighing by looking at your monitor.
- Enter your PIN number and press enter to authorize the transaction and display the weights.
- Press enter again once the weights are shown to finalize the transaction for the driver.



Maintenance Tips

Here are some tips to keep your scale in operation during the unpredictable weather of the spring months.

- **Remove any stray debris in a timely manner.**
- **Check scale pits weekly** to catch water problems before it's too late. This is especially important after a heavy rain.
- **You may occasionally need to manually zero out your scale if it shows weight on the scale when there isn't a truck there.** (You can do this by pressing the "zero" button on your scale indicator. If this is a recurring problem, call the CAT Scale Help Desk.)
- **Call the CAT Scale Help Desk ASAP if you have a scale problem. 1-877-CAT-SCALE, ext. 6**

Remember, any time your scale is shut down it costs you money. Keeping your scale clear of debris is important and provides a great service to your customers.

6 Tips To Become A Better Team Player

By Elizabeth Perry, ACC

People often misunderstand what makes a great team player. They think collaboration means saying yes to everything, not having boundaries, and never pushing back on bad ideas. But in reality, the opposite is true. You have the ability to be an intelligent and capable member of a team, regardless of your role at your company. Here are six tips on how to be a better team player in the workplace:

1 Be A Good Communicator

Healthy communication skills are vital to your professional development. Actively listening, relaying your ideas clearly, and taking and receiving feedback effectively will help you advance quicker and connect with your team.

2 Be A Problem-Solver

Your team will face challenges. Critical thinking and problem-solving are essential to collaborate effectively and overcome these hurdles. Be ready to suggest creative solutions when brainstorming with your colleagues.

3 Take Initiative

Taking the initiative means helping prevent problems before they happen. It also means addressing them as soon as they appear, if and when they do. Be ready to spring into action before someone asks you to. Your initiative may inspire others to be more proactive.

4 Support & Be Supported

High-performing teams feel supported and validated by one another. Motivate your team by sharing positive feedback, expressing gratitude for their hard work, and asking them often if they need help. Just make sure you don't take on more than you can chew.

5 Share Information

Found a useful online resource? Send it to your team. Worked on similar projects before? Share your experience. This information exchange will help everyone produce better work and problem-solve difficult challenges easier.

6 Be Open-Minded

Teamwork is about bringing together a diverse set of individuals with unique perspectives and skills. Practice mental flexibility by being open to different approaches and techniques. You'll learn something new and encourage your coworkers to share innovative ideas.

With these tips in mind, you're on your way to proving yourself as the ideal team player. These days, it's almost impossible to be a lone wolf. Nearly all jobs require working with people. Your approach and your attitude will determine whether others enjoy working with you. Be confident in your skills, use your voice, and support your colleagues. Your team will be lucky to have you.

CAT Scale Merchandise Order Form

We're excited to offer you the opportunity to carry CAT Scale merchandise in your store—a unique product line that drivers absolutely love! From die-cast trucks and stylish hats to insulated mugs, collector's books, and more, our merchandise is designed with truckers in mind and appeals to both everyday drivers and avid collectors. These products are sure to attract attention by providing something truly special that customers can't find just anywhere.

Ordering CAT Scale merchandise is quick and easy, making it a hassle-free addition to your retail space. With a streamlined ordering process, you can easily stock up on these popular items and start offering them to your customers right away. By carrying CAT Scale products, you're not just offering high-quality, unique merchandise—you're bringing a trusted, recognizable brand into your store that drivers will be excited to see. It's a great way to boost sales and create a more engaging shopping experience for your customers!

Die Cast Collectors Trucks (minimum order of 6)

Suggested Retail:

QTY	ITEM #	DESCRIPTION	COST EA.	TOTAL	
	78621	Tractor/Trailer Test Unit	\$13.50		\$29.99
	78635	1938 Kenworth Die-Cast Collectible	\$24.00		\$59.99

Total

MISC. CAT Scale Merchandise (minimum order of 12)

QTY	ITEM #	DESCRIPTION	COST EA.	TOTAL	
	375106	CAT Scale Black Cap	\$8.00		\$12.99
	350045	CAT Scale Yellow Hat	\$6.50		\$12.99
	328656	Insulated Mug	\$4.00		\$8.99

Total

Super Trucks Collector Books

QTY	ITEM #	DESCRIPTION	COST EA.	TOTAL	
	78626	Super Trucks Collectors Books (50/carton)	\$200		\$8.99 ea.

Total

SHIPPING PREFERENCE (Please choose one)

	Next Day Air Orders must be received by 2PM CST		Standard Delivery
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Applicable shipping charges will be added to your order. Call 1-866-446-9280 for a shipping quote.

CAT #: _____

Truck Stop Name: _____

Shipping Address: _____

City: _____ State: _____ Zip: _____

Contact Name: _____

Phone Number: _____

FAX Orders To:

563-284-6475

Mail Orders To:

CAT Scale Merchandise

P.O. Box 630

Walcott, IA 52773

Call Us:

1-866-4-IOWA80(446-9280)

View items and order on-line at www.catscale.com/cat-scale-manager-login